



UPDATE

September 15, 2011

QUOTA EXCHANGE

The market-clearing price established for the September, 2011 Quota Exchange was **\$28,725.00**.

The next Quota Exchange will be held on October 17, 2011. All offers to sell and bids to purchase quota through the Quota Exchange must be received at the SaskMilk office by midnight, October 6, 2011. SaskMilk recommends that offers and bids be submitted well in advance of the deadline date to ensure adequate time for corrections, if necessary.

Just a reminder to producers that when making bids on the Quota Exchange, the price on offers to sell quota is the minimum price that the producer is prepared to accept for that quota. Only if the market-clearing price is equal to or greater than the producer's minimum price will that producer qualify for participation in the Exchange. Conversely, the price on offers to purchase quota is the maximum price that the producer is prepared to pay for that quota. Only if the market-clearing price is equal to or less than the producer's maximum price will that producer qualify for participation in the Exchange. The clearing price is set at the price where the smallest difference exists between the accumulated volume offered for sale and the accumulated volume bid to purchase.

The results of the Quota Exchange are outlined in the following Table.

SEPTEMBER, 2011 QUOTA EXCHANGE RESULTS SUMMARY

Market Clearing Price per kilogram of butterfat	\$28,725.00
Daily Kilograms offered to Purchase	39.00
Kilograms offered to Sell	136.00
Kilograms sold	12.00
Number of Producers	
- offered to purchase	2
- purchased quota	2
- offered to sell	7
- sold quota	3

SEPTEMBER, 2011 QUOTA EXCHANGE CLEARING PRICE RESULTS

Price (\$/daily kg b.f.)	No. of Sellers	Cumulative Sellers	Daily Kgs b.f. offered for sale	Cumulative sales	Cumulative Sales less Cumulative purchases	Cumulative purchases	Daily Kgs b.f. offered to purchase	Cumulative Buyers	No. of buyers
27,000.00	2	2	2.00	2.00	-37.00	39.00	0.00	2	0
28,498.00	1	3	10.00	12.00	-27.00	39.00	0.00	2	0
28,725.00	0	3	0.00	12.00	-27.00	39.00	15.00	2	1
29,000.00	1	4	75.00	87.00	63.00	24.00	0.00	1	0
29,565.00	1	5	8.00	95.00	71.00	24.00	0.00	1	0
29,900.00	1	6	10.00	105.00	81.00	24.00	0.00	1	0
29,990.00	1	7	31.00	136.00	112.00	24.00	0.00	1	0
30,295.00	0	7	0.00	136.00	112.00	24.00	24.00	1	1

TRANSFER CREDIT SUMMARY REPORT

MONTH	# OF PRODUCERS TRANSFER IN	# OF PRODUCERS TRANSFER OUT	TOTAL KGS BUTTERFAT
August/10	7	7	6,926
September	15	21	28,149
October	15	12	18,550
November	23	21	31,871
December	25	26	33,472
January/11	27	20	29,306
February	25	19	25,424
March	38	34	37,078
April	21	14	20,912
May	14	16	17,747
June	20	18	21,400
July	14	13	18,903
August	19	26	29,476

OVER QUOTA (OVER 10 DAYS) REPORT BY MONTH

MONTH	# OF PRODUCERS	KGS BUTTERFAT
August	0	0
September	0	0
October	1	2
November	2	615
December	1	307
January 2011	0	0
February	2	134
March	0	0
April	1	104
May	2	185
June	2	392
July	2	267
August	1	78

SUMMARY REPORT OF CREDITS AS OF August, 2011 – 182 PRODUCERS

DAYS	# OF PRODUCERS	POSITIVE CREDITS ACCUMULATED (KGS OF BUTTERFAT)
+10	1	185
+ 5 to +10	9	5,911
0 to + 5	18	4,672
TOTAL	28	10,768
DAYS	# OF PRODUCERS	NEGATIVE CREDITS ACCUMULATED (KGS OF BUTTERFAT)
-20	24	-59,583
-15 to -20	41	-132,007
-10 to -15	34	-55,195
-5 to -10	25	-19,319
0 to -5	30	-9,967
TOTAL	154	-276,071

LOST OPPORTUNITY REPORT

MONTH	# OF PRODUCERS	LOST OPPORTUNITY (KGS OF BUTTERFAT)
August	10	7,398
September	8	3,646
October	10	5,986
November	33	25,200
December	20	6,612
January, 2011	18	3,201
February	20	5,047
March	13	2,251
April	20	5,157
May	24	6,688
June	18	5,490
July	24	7,904
August	24	10,994

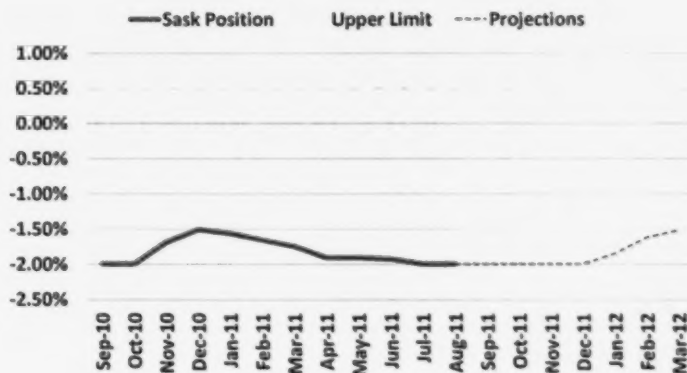
WEIGHTED AVERAGE COMPONENT TESTS & PRICES August, 2011

Components	Average Test	Price per kilogram Class 1 to 5
Butterfat	3.7389	\$10.940948
Protein	3.2545	\$7.940946
Other Solids	5.6886	\$1.135772

Based on the average component tests for the province, the average price received was \$73.2119 per hectolitre. The average butterfat price received per kilogram was \$19.58

SASKATCHEWAN MILK POOL RESULTS August, 2011	
Milk Sale Revenue	\$ 13,150,474.73
Western Milk Pool	\$ 608,065.29
Advance	\$ 687,837.00
Audit Adjustment	\$ - 2,123.43
Pickup Slip Books	\$ -13,818.64
Dairy Farmers of Canada Skim Off	\$ - 18,225.64
Plant of Last Resort Service	\$ - 56,369.67
Total Pool Value	\$ 14,355,839.64

SK Milk Production



FORM DEADLINES TO BE STRICTLY ENFORCED

Producers, please be reminded of the following deadlines for submitting forms to the Board office. All forms must be 100% complete to be considered. **These deadlines will be strictly enforced by the Board, no exceptions.**

When mailing, faxing or emailing forms to the Board, producers should call the Board office to ensure that their forms have been received prior to the deadline.

1. Private Quota Transfers – forms due by 11:59p.m. on the 6th day of each month for an effective date of the 1st day of the following month. This deadline also applies to farm name changes and moving to new production facilities.
2. Quota Exchange Bids – forms due by 11:59p.m. on the 6th day of each month for an effective date of the 1st day of the following month
3. Transfer Credits – forms due by 11:59p.m. on the 20th day of each month for an effective date of the 1st day of the same month
4. Banking Information Changes – Producers changing bank account information must notify the Board of this change at least 7 days prior to the next producer payment date.

In August, Saskatchewan had a monthly CDC allocation of 746,320 kilograms of butterfat. In the month of August, Saskatchewan production was **-13,118 kilograms** of butterfat **under** and cumulatively **under** by **-178,364 kilograms** of butterfat. On a percentage basis, Saskatchewan is at **-2.00%** within our CDC allocation flexibility limits based on the Continuous Quota model. The -1.50% lower limit is in effect.

	(1) Monthly Total Production Kgs bf	(2) Total Monthly CDC Quota Allocation Kgs bf	(3) Monthly Over or (Under) Production Kgs bf col. 1 - 2 = 3	(4) Lower Flexibility Limit (1.5%) Kgs bf col. 9 * -1.5%	(5) Upper Flexibility Limit 1.0% Kgs bf col. 9 * 1.0%	(6) Cumulative Over or (Under) Production with limits Kgs bf	(7) Cumulative Over or (Under) Production with limits in % col. 6 / 9	(8) Over Quota or (Lost Production Opportunity) Kgs bf	(9) Rolling 12 Month Total Quota Kgs bf
Aug-10	682,923	717,474	(34,551)	(129,144)	43,048	(172,194)	-2.00%	(410)	8,609,692
Sep-10	673,445	727,727	(54,282)	(129,713)	43,175	(172,699)	-2.00%	(53,777)	8,634,934
Oct-10	694,237	756,826	(62,589)	(129,614)	43,207	(172,830)	-2.00%	(62,458)	8,641,482
Nov-10	686,111	752,717	(66,606)	(130,059)	43,353	(146,520)	-1.69%	(92,915)	8,670,615
Dec-10	731,120	785,901	(54,781)	(130,400)	43,467	(131,008)	-1.51%	(70,294)	8,693,300
Jan-11	742,948	758,126	(15,178)	(130,878)	43,626	(135,861)	-1.56%	(10,324)	8,725,211
Feb-11	673,205	682,398	(9,193)	(131,181)	43,727	(145,054)	-1.66%	0	8,745,397
Mar-11	748,293	757,080	(8,787)	(175,333)	43,833	(153,501)	-1.75%	0	8,766,601
Apr-11	723,139	737,593	(14,454)	(175,933)	43,983	(167,955)	-1.91%	0	8,796,654
May-11	750,663	750,954	(291)	(176,510)	44,127	(168,245)	-1.91%	0	8,825,483
June-11	723,059	725,685	(2,626)	(177,134)	44,283	(170,871)	-1.93%	0	8,656,690
July-11	725,673	736,879	(11,206)	(177,787)	44,447	(177,787)	-2.00%	(4,291)	8,889,360
Aug-11	733,202	746,320	(13,118)	(178,364)	44,591	(178,364)	-2.00%	(12,541)	8,918,206

(1) Monthly Production in Saskatchewan

(2) Total Monthly Quota = Class 1 sales + Monthly MSQ + Carry Forward

(3) Difference between the monthly production (1) and the total monthly quota (2)

(4) The Lower Flexibility Limit is -1.5% of Rolling 12 Month Total Quota (9)

(5) The Upper Flexibility Limit is 1.0% of Rolling 12 Month Total Quota (9)

(6) Previous Month Cumulative Over or (Under) Production + Current Monthly Over or (Under) Production (capped at lower or upper limit if applicable)

(7) Equal to Column (6) expressed as a percentage basis within the flexibility limits

(8) Over Quota or (Lost production opportunity) outside of flexibility limits

(9) Total Monthly CDC Quota Allocation for the previous 12 months

DAIRY INFO SEMINAR

WHEN: Thursday, September 29, 2011
10:00 a.m.- 3:00 p.m.
Trade Show and Coffee 9:00 a.m.

WHERE: Brian King Centre, Warman, SK

Short presentations by several researchers covering topics with an aim to help industry be even more efficient.

Researchers will be on hand to talk to producers and answer any questions.

College of Agriculture and Bioresources

New dairy research facility
The latest in feed management
Alternate energy feeds to replace barley

Western College of Veterinary Medicine

Forage project update
Mastitis problems and solutions
Reproduction and other animal health issues

Food Centre

Potential opportunities in niche market dairy processing

Diverse Industry Trade Show

****Door prizes****

Lunch provided

Please confirm your attendance by contacting

Deb Haupstein (306) 721-9486 or
deb.haupstein@saskmilk.ca

GST ON HAULAGE

GST will now be charged at the producer level on haulage.

Prior to receiving our ruling on GST charged at the producer level, SaskMilk remitted the GST on producers' behalf. To ensure compliance with Federal Tax Legislation, SaskMilk requested a ruling from Canada Revenue Agency (CRA) as to whether GST was to be applied at the producer level.

"It is CRA position that, as that SaskMilk is transporting milk on behalf of producers, the producers have title to the milk at the time of transportation. Accordingly, the basic, provincial and extra freight haulage deductions made by SaskMilk are service charges for the supply of a service of transporting the producers' milk. As such the haulage fees are consideration for a taxable supply and subject to GST/HST."

Producers will be able to recoup the GST when they file their GST remittances.

FORAGE QUALITY PROJECT REMINDER

For the producers participating in the Forage Quality Project, please fax or email your July feeding information to Steve Hendrick at (306) 966-7159 or steve.hendrick@usask.ca. If you have any questions about this or require another form, please call (306) 966-7062.

JOHNE'S DISEASE PROJECT

Researchers at the U of S and Calgary would like to find Saskatchewan dairy cows with Johne's disease so they can compare strains found across Canada.

To do this they are willing to pay for milk ELISA testing from CanWest DHI for 20 herds in Saskatchewan. Cows that test positive will then have a manure sample taken for culture.

If you have had positive cows and are interested in this project, please contact Dr. Steve Hendrick at (306) 966-7062 or steve.hendrick@usask.ca.

2nd ANNUAL GENERAL MEETING & CONFERENCE

SaskMilk 2nd annual General Meeting and Conference will be held November 9 & 10, 2011 at the Travelodge Hotel in Regina. Producers can expect to receive registration and hotel room reservation information as well as a Schedule of Events by email or fax the week of September 19th. Directors and staff encourage all producers to attend the conference to meet and share ideas and concerns.

PRODUCER MEETINGS – OCTOBER, 2011

SaskMilk will hold the next session of producer meetings in late October. Please mark your calendars and plan to attend. Lunch will be served at 12 noon at all meetings. The schedule for the meetings is as follows and an agenda will be sent out with the October, 2011 Newsletter.

SCHEDULE

DATE	TIME	DISTRICT	LOCATION
Monday, Oct. 24	9:30 a.m.	Saskatoon	Brian King Centre 202 8 th Avenue N. Warman
Tuesday, Oct. 25	9:30 a.m.	Fort Qu'Appelle	Country Squire Inn 503 Hudson Avenue Fort Qu'Appelle
Wednesday, Oct. 26	9:30 a.m.	Swift Current	F.O.A. Eagles 1910 S Service Rd. W Swift Current

QUOTA LISTING SERVICE

SaskMilk offers a free quota listing service as part of its Newsletter. Anyone wishing to sell or purchase quota and/or cows or miscellaneous dairy equipment is welcome to contact the SaskMilk office at (306) 949-6999. All prices and negotiations will be independent of SaskMilk.

Quota &/or Cows wanted to Purchase

- Pieter and Jan want to purchase smaller and/or larger amounts of quota with cows. Up to 45 head 1st and 2nd lactation. Up to 14,600 kgs butterfat. Please call (306) 292-5297 or (306) 370-4686 or (306) 329-4686.
- Wanted: Holstein bull calves within 50 mile radius of Pike Lake. Must have had 2 days of colostrum. Contact Nolan Kinzie @ (306) 384-8525
- Quota wanted up to 100 kg of daily quota for mid to late summer. Contact (306) 947-4702 or (306) 221-9083
- Wanted – baby calves one week and older, also some started calves up to 800 lbs. Contact Ralph Lesage @ (204) 745-7917
- Wanted – Dairy Cows or bred heifers. Call anytime/leave message (604) 855-2731 or (306) 867-2176
- Wanted to purchase cows and quota. Contact Ken (306) 229-4591
- Holstein bull calf buyer serving Saskatoon and area. Competitive pricing and bi-weekly pickup. Call Dave Neels (403) 635-1415.

Quota & Cows for Sale

- Purebred Holstein breeding bulls for sale. Sired by Shottle, Sanchez, Atwood, Superstition and Fever. Ready for cows or heifers with many to choose from. Contact Art Pruim at (306) 222-8455.
- Open and bred heifers for sale. Contact Sheldon Peifer @ (306) 862-7140
- For sale – 51.84 kgs butterfat quota and cows. Contact SaskRiver Holsteins (306) 225-4385
- **RARE FIND in Saskatchewan!** Going concern dairy within 40 minutes of Saskatoon. 100 cow drive thru free stall barn with double 3 parlor. 119.21 kg daily quota. 633 acres deeded with 80 acres of lease all in a block. 200 gallon per minute well with reverse osmosis system that supplies house, trailers, barn, corrals and parlor. Includes all buildings, livestock, dairy equipment and farm equipment. Price \$5,590,000. For more details call Wes Lehmann (306) 232-7725; Brian Roth (306) 232-7784 or Rosthern Agencies (306) 232-5525.
- For sale - Rivercrest Land & Cattle: Dairy Cows for sale. Fresh and springers. Registered or Grades. Can fill any order for any amount. Call Tom @ cell (306) 220-0498 or farm (306) 225-4423.
- For sale - Breeding bulls available from high producing Vg/Ex dams. Call Johan de Haan @ Ostara Holsteins Ltd. (306) 778-3992 or (306) 750-7273.

Equipment for Sale

- One complete Robivec Vangard 380 Round Bale Processor with conveyors 6 x 10 paddle mixer, Electric 424 Weaverline silage cart + deluxe control panel 3/Ph. Contact Ken Lischka (306) 487-2672.
- Renn Feedmixer 1316 Dairymaster; J.D. 5830 Forage harvester with corn header. Contact Ben at Hillcrest Colony (306) 220-0187.
- For sale: Houle Electromix – 10 ft. agitator – less motor and pulley. Completely rebuilt. Contact Bruce Loveridge @ (306) 697-3417.
- New Dairymaster Parts available. Grain tank, auger and hydraulics for bale handler. Call Johan de Haan @ Ostara Holsteins Ltd. (306) 778-3992 or (306) 750-7273.
- 3000 gallon Mueller HiPerform milk tank with cooling condensers and compressor. Contact Holstein Haven Ltd. (306) 228-2921 or (306) 228-3846.
- Alfa Laval Agri Maestro Double ten milking parlor made for double seven at present. Contact Holstein Haven Ltd. (306) 228-2921 or (306) 228-3846.
- Like new Knight Reel – Auggie 3250 Stationary Feed Mixer with 15' Conveyer & Electronic Scale – Phone (306) 280-6408

- 2000 U.S. Gallon Alfa-Laval Milk Tank with cooling condensers and compressors. Contact Ferch Farms (306) 736-2205.
- Harvestore, Goliath and Hercules unloaders; 6 Tru test milk meters; Surge Electrobrain parts; Mueller tank parts. Contact Leonard Blocka (306) 764-8439 or cell (306) 960-6608.

Feed For Sale

- Large round straw bales. Hague area. Can deliver. Contact Mel Foth (306) 232-3462.
- Pure Alfalfa hay for sale. 2010 crop – no rain. Protein 18.8 (Winnipeg test). Organic crop. Wt. average 1,650 lbs. Phone (403) 803-9117.
- 445 Alfalfa Brome Bales \$60.00/ton – excellent quality; 347 medium quality \$40/ton; 175 poor quality \$20/ton. Phone Wayne (306) 847-4450 (home) or (306) 963-7792 (cell). Bales are located at Liberty, SK.
- Hay for sale: Alfalfa or alfalfa/grass...3,000 round bales. Contact Simon Mandel (403) 664-9525.
- 155 hard core 1000 lb bales of 95% Alfalfa for sale. 3rd year crop, no chemicals used. A bit rich for most horses and meat cattle. Good for dairy cows. Located in Bulyea, 1 hour north of Regina. Can arrange for loading. Contact Brenda @ (306) 725-3367.
- For sale: 70 second cut Alfalfa round bales. Net wrapped, no rain, 19.9 protein 1650 lbs. Call (306) 948-2395 Biggar, Saskatchewan.
- Alfalfa for sale. Contact Ron (306) 477-2570 or Ken (306) 374-8980.
- All Large square bales: Flax (awesome for wind break); Canola straw and Greenfeed. Call Jake Boot (306) 867-9926 or (306) 867-3899.
- 2nd cut alfalfa round bales, net wrap. Est. 1400 lbs.; Analysis available; Protein 19.76%. Phone or fax (306) 228-3727; Unity, SK
- 6 quarters of hay/alfalfa available for long-term contract – you specify the preferred mix and handling. Ten minutes north of Estevan (306) 634-4382.
- 134 top quality 2nd cut alfalfa hay bales, very clean, all leaves intact. Call for more info. Taking offers (306) 276-2003 Nipawin
- Dairy Quality Hay 4 Sale – delivered. Contact Dale @ (204) 638-5581. Dauphin, Manitoba.
- 50 Acres Greenfeed barley for sale in Bellevue area (63 day barley seeded July 5). Fields are clean. Can sell standing or baled. Taking offers. Contact Andy Grenier at Home: (306) 423-5682 or Cell: (306) 233-7835.

Miscellaneous

- **KLOK HOOFF CARE** is now serving southern Sask. Trained and certified at the Dairyland Hoof Care Institute and again at Iowa State University Vet School! Competitive rates! Contact William Klok @ (403) 894-9587 or klokhoofcare@gmail.com
- Hoof Care Trimming. Modern one of a kind trimming chute. Cattle, horses, donkeys, llamas. 22 years trimming experience. Box 35, Moose Jaw, SK. Telephone (306) 694-4234; cell: (306) 631-8013.

Miscellaneous - Wanted to Purchase

- Wanted: 300-400 gallon used bulk tank. Call Harvey (306) 842-4701
- Milk Cooling Compressors or bulk tank with milk cooling compressors. Contact Darcy Loewen @ (306) 493-8201 or (306) 493-7631.
- Used bulk tanks, all sizes. 300-600 preferred. Abe Buhr, 18 Westcott Bay, Brandon, Manitoba R7B 2V6 Phone (204) 727-3074.

SASKMILK BOARD OF DIRECTORS

	<u>PHONE</u>	<u>EMAIL</u>
Blaine McLeod - Chair	(306) 756-2775	rb.mcleod@sasktel.net
Melvin Foth – Vice Chair	(306) 225-4678	fvl@sasktel.net
David Entz	(306) 741-0632	davidentz3662@gmail.com
Jack Ford	(306) 328-4700	jackford@sasktel.net
Jason Wildeboer	(306) 249-4358	skunkhollow@yourlink.ca
Isaac Klassen	(306) 249-4435	isaac00@sasktel.net
Jim Ross	(306) 697-2232	jimleeholsteins@sasktel.net
Juliann Lindenbach	(306) 771-2776	robella@sasktel.net
Sheldon Peifer	(306) 862-9470	dspeifer@sasktel.net

For further information, please contact the SaskMilk office.

444 McLeod Street	Telephone (306) 949-6999
Regina, Saskatchewan S4N 4Y1	Fax: (306) 949-2605
Website: www.saskmilk.ca	Email: info@saskmilk.ca

Linda Sejer
 Laarupvej 29
 4295 Stenlille
 Denmark
 Phone: **+45 58226402/+45 20354844**



Hoping to become a part of the team

Profile

My Name is Linda Sejer, and I am from Denmark, I live with my mom in a little house out in the country in a big forest. Here we got a dog and a cat, some fish and two horses, which we have always had since I was kid. Animals have always had my interest, and that's why I'm doing the education for *animal keeper*.

I'm 20 years old and always happy and I like to do my work thoroughly and carefully, and I'm a very patient person.

In my spare time

I love to dance ballet and sing in choirs. I sing in choirs in churches around me. It really makes me happy to perform in front of people, which is why I often join the theater too.

Work

When it comes to work I love to work with the animals.

I had my first work-experience in England on a animal-shelter called *Woodgreen*, I enjoyed my time there working with the cats and dogs and horses.

The year 2009 I travelled to New Zealand and I arrived the 14 of July, and I was working on a dairy farm for 10 month time. It was a really experience rich trip and it gave me a lot of baggage to bring home.

The farm is in Canterbury, it's called *Holland's farm* and the owner is John Gray. Of cause while I was there, I travelled around a lot, and I have seen most of the south Island.

My education is for being an animal keeper. The education is alternately school and "practice" (work experience). In the last 3-4 years I have had work experience in **Denmark, England and New Zealand.**

I started the education in the end of 2007 and I finished the last school semester, in February 2011, but to completely finish my education I need six month more "practice".

So I'm now looking for a trainee job in Saskatchewan or around, for six month in 2011/2012.